**GROUP RATES 2020**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | |  |  |  | A | B |
| ROOM TYPE | | Min | Max | Board | Alott | 13.03.2020 – 02.04.2020 | 03.04.2020 – 15.05.2020  15.10.2020 – 31.10.2020 |
| DOUBLE | | 2 | 2+1child | BB | 15 | 45,23 € | 46,93 € |
| DBL SINGLE USE | | 1 | 1 | BB | 2 | 65,59 € | 75,09 € |
| INDIVIDUAL | | 1 | 1 | BB | 2 | 58,80 € | 70,40 € |
| DBL POOL VIEW | | 2 | 2+1child | BB | 10 | 48,85 € | 50,69 € |
| DBL SEA VIEW | | 2 | 2+1child | BB | 10 | 51,56 € | 53,97 € |
| APART. 1 BEDROOM | | 2 | 2+2 children | BB | 2 | 52,01 € | 56,32 € |
|  | | | | | |  |  |
| HALF BOARD SUPPLEMENT (DRINKS EXCLUDED) | | | | | | 8,35 € | 8,35 € |
| Child from 0 to 1,99 years old | | | | | | -100% | -100% |
| Child from 2 to 6,99 years old | | | | | | -75% | -75% |
| Child from 7 to 12,99 years old | | | | | | -50% | -50% |
| 2nd Child from 2 to 6,99 years old (in Appart. Only) | | | | | | -75% | -75% |
| 2nd Child from 7 to 12,99 years old (in Appart. Only) | | | | | | -50% | -50% |
| MINIMUM STAY | | | | | | 5 | 5 |

**OBSERVATIONS:**

- CATEGORY: 4 stars.

- Rates per person and night, breakfast included, in euros, net and with VAT included

- Tourism Tax not included.

- Transfers to/from the airport not included

- **Allot** means the maximum amount of rooms of each type we can offer for the Group; OR=On Request, more rooms always OR

- First Rooming list must be sent at least 2 months prior to the first arrival; Last changes accepted 14 days prior to arrival.

- Opening date: March 13th 2020

- Use of meeting rooms upon request. Max. 55 minutes free of charge, prior to reservation (Not to be used for fitness activities)

- Usage of Ferrer Concord premises and installations is not allowed except for the Gym (mínimum 18 years of age)

- not allowed the occupancy with 3 adults at the same room or apartment, max. 2 adults + 1 child or in app. 2 adults + 2 children.

**GROUPS:**

- Rates for a mínimum of 20 paying guests.

- Gratuity: 1 pers free (in semi double, not in room), for every 25 full paying guests

**RADPAKET**

- MINI - RADPAKET: 3,00€/DAY

- MAXI - RADPAKET: 4,50€/DAY

- Compulsory for guests coming with their own bike (taking the bike into the room is prohibited)

- To reserve space, please contact: [ferrer@bikemannmallorca.com](mailto:ferrer@bikemannmallorca.com)

**EARLY BOOKING DISCOUNT** (not combinable with eachother) for stays 13.03.20 till 15.05.20 & from 15.10.20 till 31.10.20

- SUPER **EXTRA** EARLY BOOKING: 17% disc. Bookings confirmed before 31.08.19

- **SUPER** EARLY BOOKING : 12% disc. Bookings confirmed before 31.10.19

- EARLY BOOKING : 7% disc. Bookings confirmed before 31.12.19

**SPECIAL OOFERS**:

- **VITAL SPA**: UNLIMITED Access to the Water treatment área (subject to availability due the its capacity). Children policy may apply

- Free use of the gym (mínimum 18 years of age) available at the Ferrer Concord hotel (50 meters away)

- Free Wifi in all the hotel premises

- Pasta Party free everyday for guest athletes with stay between 13/03/2020 until 15/05/20

- Free use of the swimming pools available one of them being a half olympic size heatable pool. Possibility to prebook swimming lanes (advisable) by sending an email to [swimminglanes.janeiro@ferrerhotels.com](mailto:swimminglanes.janeiro@ferrerhotels.com). A minimum of 8 people per lane is requested. Should there be a no-show, the hotel reserves the right to cancel the whole swimming lane and no compensation shall be granted to the agency/touroperator, or to cancel the person’s no show Reservations during the whole stay. In order to avoid this, we request to receive the swiming lane cancelation at least 24 hours in advance.

**PAYMENT AND CANCELATION POLICIES**

- **Payment policy:**

* + - 50% of the total amount to be settled upon confirmation of the goup (máximum 15 days after hotel confirmation). Shall this payment not be met, Ferrer Hotels reserves the right to automatically cancel the group request
    - 50% of the total amount, 1 month before first arrival

- **Full or partial cancelation policy**

* More than 4 months prior to arrival, no penalty charge shall be applied
* 3 to 4 months prior to arrival, 5 % penalty charge
* 2 to 3 months prior to arrival, 10 % penalty charge
* 1 to 2 months prior to arrival, 15 % penalty charge
* 15 days to 1 month prior to arrival, 25% penalty charge
* 7 to 15 days prior to arrival, 35% penalty charge
* Less than 7 days before arrival, 50% penalty charge
* The penalty charge percentage shall be calculated on the rooms canceled
* **No Show policy**
* 100% of the total invoice

Ferrer Hotels – Groups Department I have read and accepted the above

mentioned conditions

Date:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Proposal Date: 10.10.2019

Name: Mike Smith

Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

FISCAL DATA:

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